# PRE-LICENSE GENERAL INFORMATION PAGE

To be provided to the participant prior to registration/enrollment.

PRE-LICENSE SCHOOL NAME	WEB SITE ADDRESS		
Rio Hondo College Community Services (Sponsor ID# S0406)			www.riohondo.edu
DRE PRE-LICENSE SCHOOL ID #	PHONE NUMBER	EMAIL ADDRESS	
S0406	( 562 ) 463-4606	nwilliams@riohondo.edu	

ADDRESS (STREET, CITY, STATE, ZIP CODE)

3600 Workman Mill Rd. Whittier, Calif. 90601

COURSE NAME

Real Estate Practice

BRIFF COURSE DESCRIPTION

This class is an introduction to the professional aspects of the real estate industry. The focus of the course is on the agency responsibilities of the salesperson including office management, listing and prospecting property, selling and marketing techniques, advertising, securing loans, and closing procedures. Students will also acquire general knowledge of other pertinent fields as they relate to real estate, such as finance, appraisal, escrow, and investing.

METHOD OF COURSE PRESENTATION (LIVE LECTURE OR CORRESPONDENCE/INDEPENDENT STUDY/INTERNET)

Live Lecture

COURSE HOURS
48 hrs.

COURSE DATES AND LOCATION (FOR LIVE LECTURES)

Varied. Section details and class schedules are published throughout the academic year in the catalog of courses. Typically, classes run for 16 weeks, meeting once a week, beginning in the fall and spring. Summer and winter sessions are occasionally offered in shorter durations, meeting more frequently per week.

COURSE FEES (INLCUDE ANY SHIPPING AND HANDLING FEES, COURSE GROUP PACKAGE FEES, DISCOUNTS ETC.)

There are no course fees. Students may purchase the course textbook at the Rio Hondo College Bookstore or purchase independently.

TEXTBOOK, WORKBOOK, OR OUTLINE INFORMATION

Title: Real Estate Practice

Author(s): Walt Huber, Arlette Lyon

Copyright Date: 2019

Pages: 570

Edition (if applicable): 9th
REFUND/CANCELLATION POLICY

A written request via email is required for cancelling registration prior to the start of class. After the second of class, a DROP form, including instructor's signature must be submitted to the Continuing Education office.

FINAL EXAMINATION CRITERIA NUMBER OF QUESTIONS 100	TYPES OF QUESTIONS Multiple Choice	TIME 2 hrs.	
HOW MANY DIFFERENT FINAL EXAMS ARE OFFERED FOR THIS COURSE (ONE OR TWO)?			MINIMUM PASSING PERCENTAGE
Two (version used at instructor's discretion)			60%

ADDITIONAL SCHOOL POLICY AND PROCEDURES

#### **DRE Disclaimer Statement**

This course is approved for pre-license education credit by the Department of Real Estate. However, this approval does not constitute an endorsement of the views or opinions which are expressed by the course sponsor, instructors, authors, or lecturers.

#### **Attendance Policy**

For live courses, students must attend a minimum of 90% of the approved course hours to be eligible to receive DRE pre-license course credit

#### **Live Course Identification Statement**

Participants shall present one of the following forms of identification below immediately before admittance to a live presentation of an offering:

A. A current California driver's license.

B. A current identification card described in Section 13000 of the California Vehicle Code

C. Any identification of the participant issued by a governmental agency or a recognized real estate related trade organization within the immediately preceding five years which bears a photograph, signature and identification number of the participant.

### **Correspondence Course Identification Statement**

Participants shall present one of the following forms of identification immediately before the administration of the final examination: A. A current California driver's license.

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<sup>\*</sup>Students must attend a minimum of 45 hours of instruction in order to be eligible to take the final exam. Upon passing the final exam, students will receive a certificate to register for the real estate licensing exam with Department of Real Estate.

B. A current identification card described in Section 13000 of the California Vehicle Code

C. Any identification of the participant issued by a governmental agency or a recognized real estate related trade organization within the immediately preceding five years which bears a photograph, signature and identification number of the participant.

#### **Online Evaluation Statement**

A course and instructor evaluation is available on the Department of Real Estate (DRE) website at <a href="www.dre.ca.gov">www.dre.ca.gov</a>. Access this form by typing in "RE 318A" in the search box located in the upper right corner of the home page.

## **Course Provider Complaint Statement**

A course provider complaint form is available on the Department of Real Estate (DRE) website at <a href="www.dre.ca.gov">www.dre.ca.gov</a>. Access this form by typing in "RE 340" in the search box located in the upper right corner of the home page. An informational form regarding course provider complaints, "RE 340A" is also available.

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